QUANTUM-AI
THE SCHOOL OF DATA AND AI

SAP SD

SALES AND DISTRIBUTION

SAP Sales and Distribution (SD) is a core module of SAP ERP that manages the complete sales cycle — from inquiry to order, delivery, billing, and payment.
This course is ideal for students and professionals who want to build a career in SAP functional consulting and ERP implementation.



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WHY QUANTUMAI?

Quantum AI delivers a practical, job-focused curriculum with hands-on projects using real datasets. Led by industry experts, the program provides exposure to modern tools and cloud technologies, making it suitable for both beginners and professionals looking to grow or transition into Al and data science.

COURSE OVERVIEW

SAP Sales and Distribution (SD) is a core functional module of SAP ERP that manages the complete sales cycle of an organization — from customer inquiry to order processing, delivery, billing, and payment.

This course provides in-depth knowledge of SAP SD configuration, master data management, pricing procedures, shipping, billing, and integration with MM and FICO modules.

Students will gain hands-on system practice, real-time business scenarios, and practical exposure to end-to-end sales processes used by global companies.

By the end of the program, learners will be industry-ready to work as SAP SD Consultants, Functional Analysts, or ERP Support Professionals, with strong understanding of real-world implementation and support environments.



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WHAT YOU WILL LEARN

1. Introduction to SAP & SD
- Overview of ERP & SAP
- SAP GUI Navigation
- Integration of SD with MM & FICO

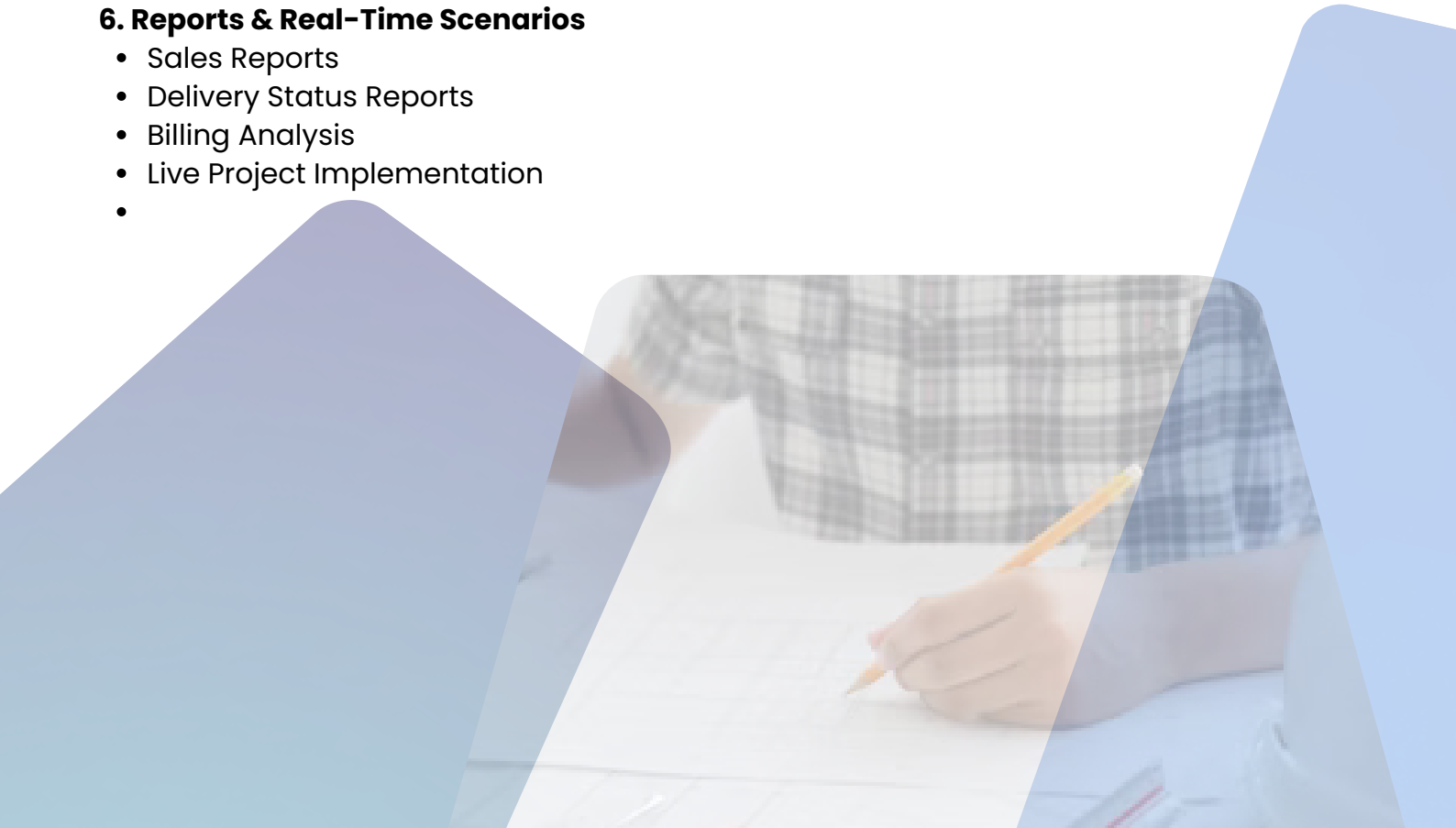
2. Enterprise Structure
- Company Code
- Sales Organization
- Distribution Channel
- Division
- Plant & Shipping Point

3. Master Data Management
- Customer Master
- Material Master
- Customer-Material Info Record
- Pricing Master Data

4. Sales Process Configuration
- Inquiry & Quotation
- Sales Order Processing
- Delivery & Shipping
- Billing & Invoicing
- Credit Management

5. Pricing & Taxes
- Pricing Procedure
- Condition Types
- Tax Determination

6. Reports & Real-Time Scenarios
- Sales Reports
- Delivery Status Reports
- Billing Analysis
- Live Project Implementation
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BUILD SCALABLE APPLICATIONS

Learn SAP SD with QuantumAI

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